

## MAGI NEWS

"All the News that's Contractually Permitted to Print per Sections 5.3 and 14.2"

### Highlight:

- Next MAGI conference in San Diego in October
- Survey results from MAGI conference
- MAGI Model CTA Updated

### Next MAGI conference in San Diego in October

A record 300+ people attended MAGI's Clinical Trial Agreements & Budgets Conference in Atlantic City last month.

Our next meeting will be in San Diego on September 30 to October 3. Information is at <http://www.iibig.com/conferences/P0706/overview.html>

### Survey results from MAGI conference

On average, 28 sponsors say:

- 35% of sites treat us as a paycheck
- 33% of sites treat us with respect
- 32% of sites treat us as a valued partner

On average, 74 sites say:

- 31% of sponsors treat us as a commodity
- 37% of sponsors treat us with respect
- 32% of sponsors treat us as a valued partner

In other words, both sponsors and sites believe they have good relationships with about two-thirds of their research partners.

### MAGI Model CTA updated

The new version of the MAGI Model CTA includes some minor updates.

### Join MAGI today

MAGI's flexible model clinical trial agreement streamlines the process of negotiating clinical trial agreements, thereby taking months out of the drug development timeline and speeding medical products to market. It also reduces study start-up costs and aggravation for sponsors, sites and CROs. Our 1,200+ current members represent most of the major players in the industry.

Membership is free. Members agree to read our model CTA and suggest questions and improvements. By participating, you are not obligating your organization to use the model

agreement. Learn more about joining MAGI or sign up today at  
<http://www.firstclinical.com/magi/>

**"We can agree to save lives!"**

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