

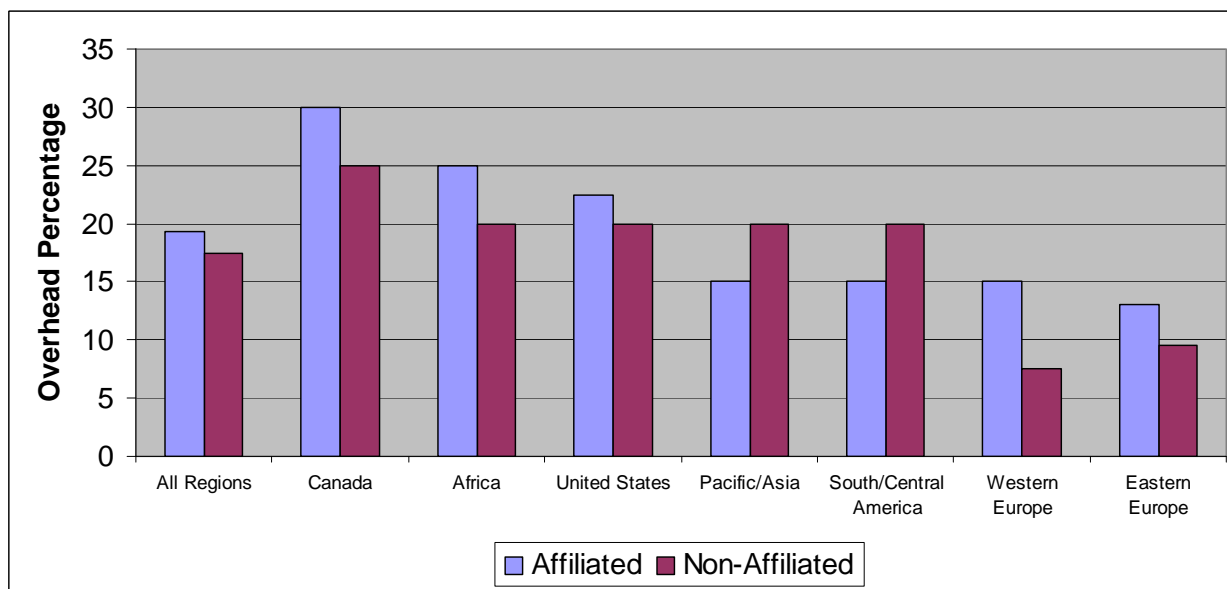
## Spotlight on Research Fees: Overhead Differences by Geographic Region

By Rafael Campo

Overhead percentages vary based on the type of site and its location. Affiliated sites generally charge a higher overhead percentage rate than non-affiliated sites. Western Europe, where most sites are affiliated, showed the largest difference between affiliated and non-affiliated sites. On the other hand, the U.S., where most sites are non-affiliated, showed the least difference in overhead percentage rates.

### Median Overhead Percentage by Region

(Sites that Charge Overhead, All Therapeutic Areas, Phase II and Phase III, Industry-Sponsored Pharmaceutical and Biotechnology Studies at Worldwide Research Sites 2000-2005)<sup>1</sup>



\* Affiliated sites are mostly large research sites: universities, medical centers, and hospitals (including community hospitals), while non-affiliated sites are mostly smaller group practices, private practices, clinics and health centers.

### Reference

1. Source: Fast Track Systems' PICAS®/Grants Manager™ clinical trial cost database, using data from over 100,000 signed clinical trial agreements

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